Consumer Studies 1202

Unit 2: Chapter 2, 5 and 7: The Consumer and the Business World Review

Know the following key terms and their definitions

Unlimited liability Sole proprietorship Partnership Corportation **Shareholders Private Corporation Public Corporation** Crown corporation non-profit corporation Limited liability co-operative franchise Globalization small business home-based business Law of demand **Ethics** social responsibility Complentary goods substitute goods supply Law of supply equilibrium business cycle Prosperity inflation recession Depression recovery consumer protection False advertising misleading advertising illegal pricing Competition Marketing direct competition Indirect competition target market market research brand name trademark Marketing mix labelling channel of distribution **Packaging** Wholesaler retailer promotion Personal selling telemarketing AIDA public relations Sales promotion publicity

- 6 factors a consumers demand for goods or service depends on.
- 4 factors that affect a producers decision to supply goods or service.
- The marketing process

Advertising

• Advantages and Disadvantages of different media types

direct mail

• The four P's of the Marketing Mix